

Client Success

GREYSTONE POWER

UTILITY SECTOR

GREYSTONE POWER STREAMLINES HR OPERATIONS FOR A BRIGHT FUTURE



CHALLENGE

GreyStone Power sought to build a world-class HR technology stack that could engage its employees while streamlining workforce management tasks and workflows. The HR team needed a modern, integrated solution to reduce manual processes, improve compliance, and provide real-time insights to support their mission of "Making Life Better."

SOLUTION

GreyStone Power partnered with Net at Work to optimize their HR technology stack, anchored by Sage HRMS and hosted on the Cloud at Work platform.

RESULTS

- Automated key HR workflows save time and ensure compliance.
- Access to real-time analytics fuel better decision-making.
- Secure, cloud-based access reduces IT workload.
- Stable, adaptable system supports future workforce growth.
- Robust HR framework promotes high retention rates.

POWERING PEOPLE AND PROGRESS

For nearly 90 years, GreyStone Power Corporation has been a cornerstone of its Georgia community, providing reliable electricity to over 132,000 members. With a mission of "Making Life Better," GreyStone Power is committed to serving its customers and fostering a workplace culture that attracts and retains top talent.

GreyStone Power's employee-first philosophy is evident in its low turnover rate of under 10%, significantly below the national average of 18%. The organization works to ensure its employees feel valued and supported by offering competitive benefits, including 100% employer-paid medical and dental premiums.

Behind this commitment is a robust HR technology stack anchored by Sage HRMS, hosted on the Cloud at Work platform, and supported by Net at Work. Net at Work has helped GreyStone Power streamline its HR operations for nearly a decade, enabling the team to focus on strategic initiatives that truly improve the lives of employees and customers.

ILLUMINATING A PATH FORWARD

As GreyStone Power expanded to over 300 employees, with plans to add 16-18 new positions over the coming year, the HR team faced increasing complexity. Manual processes and fragmented systems threatened to slow operations, making it harder to maintain their high standards for employee support.

"We see our employees as customers, and we're here to serve them," explains Rita Wilson, HR Manager. "To do that effectively, we need technology that supports our goals and grows with us."

A PARTNERSHIP THAT POWERS SUCCESS

Wilson brought Net at Work on board soon after she joined GreyStone Power, knowing their expertise would be critical in building a modern HR

CLIENT SUCCESS: GREYSTONE POWER



“The technology we’ve put in place will grow with us. It’s a foundation for the next chapter of our organization.”

technology stack. She had experience working with the firm at a prior position and respected their skill and expertise. Today, Sage HRMS serves as the foundation for GreyStone Power’s human resources operations, enhanced by a suite of companion solutions, including Cyber Recruiter, Cyber Train, HR Analytics, HR Actions, Miviva Performance Management, and Sage Alerts & Workflows.

The decision to host Sage HRMS on the Cloud at Work platform has simplified remote access, giving employees fast and secure connections to critical systems. “We gained faster and simpler remote access capabilities, plus one single point of contact,” says Wilson. “Now, one call to Net at Work is all it takes to get results.”

BUILDING AN EMPOWERED WORKFORCE

To help GreyStone Power reach those goals, Net at Work empowers the HR team with automation and analytics, making their work more efficient and strategic.

Throughout her tenure in the industry, Wilson has witnessed the transformation of HR from a reactive function to a fully proactive one. “We rely on analytics tools, alerts, and automated workflows to stay ahead of our responsibilities,” she explains. “Net at Work introduced us to several integrated tools which add additional functionality to help streamline tasks and eliminate manual touchpoints.”

Net at Work’s tailored solutions have transformed GreyStone Power’s HR operations. For example, Net at Work configured Sage Alerts & Workflows to send timely reminders for I-9 recertifications, DOT physicals, and employee milestones like birthdays and work anniversaries. A recently added workflow even notifies HR when a dependent is about to age out of insurance coverage, ensuring compliance with regulations.

“The automation we’ve incorporated takes tasks off our plate and ensures we stay ahead of important deadlines,” says Wilson. “It’s one less thing to worry about.”

HR Analytics has also been a game-changer, providing leadership with real-time reports on workforce diversity, retirement eligibility, and succession planning. It’s a proactive approach that keeps the HR team ahead of potential challenges and allows them to focus on building a resilient workforce.



TECHNOLOGY THAT KEEPS THE LIGHTS ON

Hosting Sage HRMS on the secure, Cloud at Work platform also reduces the burden on GreyStone Power's IT team, ensuring reliable system performance with minimal overhead.

"Having one company that hosts our system and supports all the companion products is invaluable," Wilson explains. "There's no finger-pointing—just solutions. Net at Work ensures everything and everyone works seamlessly together."

The partnership also serves as a succession plan for GreyStone Power, ensuring that future generations of employees inherit a stable, adaptable system.

"The technology we've put in place will grow with us," says Wilson. "It's a foundation for the next chapter of our organization."

ENERGIZING THE FUTURE

GreyStone Power's relationship with Net at Work exemplifies the power of partnership. The solutions they've implemented together adapt to the company's evolving needs, from supporting a growing workforce to automating repetitive tasks.

"What makes this partnership so successful is that it's built on trust and expertise," says Wilson. "Net at Work is always receptive and responsive, constantly asking how they can make things easier for us. That's what sets them apart."

For GreyStone Power Corporation, technology isn't just about systems—it's about empowering employees to succeed, supporting their community, and staying true to their mission. "When we take care of our employees, they take care of our customers," Wilson concludes. "With Net at Work's help, we're working to make life better every day."

ABOUT NET AT WORK

Founded in 1996, Net at Work is a leading technology advisor to thousands of small-to-medium sized businesses throughout North America. The consultancy offers a rich portfolio of technology, expertise, and services to help organizations derive value from the transformative effects of technology.

To start unleashing the power of your business, visit www.NetatWork.com.